

DENSO

**VA / VE Proposal
From DMTN Supplier**

PROPOSAL # _____
(Supplier code + 3 Digit Sequential #)

Design Change (Fill out and attach DMTN Supplier Product Design Change Request Form)

Process Change (Fill out and attach DMTN Process Change Request / Reply Sheet)

Supplier Name: _____ Submission Date: _____

Submitted by: _____ Telephone: _____

DMTN Part Number / Description	Description of Change	Price		\$ Amount Change	Annual Quantity	Annualized \$ Change
		Current	Proposed			
Leadtime to Implement					weeks	Completed by Purchasing
Additional Charges to Implement (Tooling, Equip., Etc.)						

Comments: _____

Notes: 1) One change per form 2) Production Part suppliers must submit a Quote Worksheet for current and proposed price
3) Attach drawings, specs. and/or sketches, if necessary

DENSO MANUFACTURING TENNESSEE, INC. - QUOTE WORKSHEET

DMTN PART NUMBER:		SUPPLIER NAME:								
PART DESCRIPTION:		COMPLETED BY:						DATE:		
F.O.B. POINT:		MANUFACTURING LOCATION:								
PC PRICE BREAKDOWN		RAW MATERIAL						SCRAP (Recyclable)		
Raw Material Cost	\$	Type of Material	Part Weight (+scrap)	Mtl. \$/LB	Mtl. \$/PC	Scrap Weight	Scrap \$/LB	Scrap \$/PC		
Process Cost	\$	1		\$	\$		\$	\$		
Purchased Part Cost	\$	2		\$	\$		\$	\$		
Package Mtl. Cost	\$	3		\$	\$		\$	\$		
S. G. & A.	\$	4		\$	\$		\$	\$		
Profit	\$	5		\$	\$		\$	\$		
TOTAL PC \$	\$	TOTAL RAW MATERIAL COST \$ (Material \$/PC - Scrap \$/PC)						\$		
Qty Quoted Pcs/YR		PROCESS						OUTSIDE CONTRACTING		
Part Leadtime		Process Description	Machine Size	Cycle Time	Parts / Cycle	Machine \$/HR	Labor \$/HR	Process \$/PC	Description	\$ / PC
Tooling Leadtime		1				\$	\$	\$	1	\$
Tool Life		2				\$	\$	\$	2	\$
TOOLING COST		3				\$	\$	\$	3	\$
Description: (DMTN Expense)		4				\$	\$	\$	4	\$
1	\$	5				\$	\$	\$	5	\$
2	\$	6				\$	\$	\$	6	\$
3	\$	7				\$	\$	\$	7	\$
4	\$	8				\$	\$	\$	8	\$
5	\$	Yield Rate Percentage Quoted:					Subtotal	\$	Subtotal	\$
6	\$	TOTAL PROCESS COST \$ (Process \$/PC + Outside Contracting \$/PC)						\$		
Description:(Supplier Expense)		PACKAGING MATERIALS				Expendable	Returnable	PURCHASED PARTS		
1	\$	Description	Size	Quantity	\$ / PC	\$ / PC	Description	\$ / PC		
2	\$	1			\$	\$	1	\$		
3	\$	2			\$	\$	2	\$		
4	\$	3			\$	\$	3	\$		
5	\$	4			\$	\$	4	\$		
TOTAL TOOL \$	\$	TOTAL PACKAGING MATERIALS COST \$				\$	\$	TOTAL PUR.PARTS \$	\$	