

Denso Manufacturing Tennessee Supplier Survey

Survey Date:

1) Supplier Name:

2) Commodity(s):

List all supplied commodities by commodity code. (See Attachment)

Rank Commodities By Importance	
1)	4)
2)	5)
3)	6)

3) Contacts:

Contact Person DENSO is most likely to contact.

	Outside Sales	Inside Sales	Quality Control	Production Control	After Hours
Name:					
Title:					
Phone:					
Fax:					
Email:					

4) Date Established:

Month/Year

Initial Business w/ DENSO:

Month/Year

5) Capital (Paid):

6) Ownership:

Check All that Apply. Be sure to include Parent Company(s) and %

Private
 Partnership
 Joint Venture
 Corporation
 Transplant

Parent Company/% Owned:

7) Executives:

List Top Three Executives

	Title	Name
1)		
2)		
3)		

8) Sales:

List total annual sales & total annual sales to DENSO Group Companies.

	Total Annual Sales	Total Sales to DENSO Companies
3 Yrs. Prior:		
2 Yrs. Prior:		
Last Year:		

9) Automotive Sales %:

List percentage of total sales with automotive industry in Prior Year.

10) Main Products:

List Top Three

	Product	Sales %
1)		
2)		
3)		

11) Main Customers:

List Top Three

	Customer	Sales %
1)		
2)		
3)		

12) Facilities:

3 Largest Plants

	Address	Phone	No. of Employees	Size (Sq. Ft.)
HQ:				
	Products Produced:			
Plant 1:				
	Products Produced:			
Plant 2:				
	Products Produced:			
Plant 3:				
	Products Produced:			

List total number of plants and employees of all group companies.

Total No. of Plants:

Total No. of Employees:

13) Shifts:

	Hours / Day	Days / Week
1)		
2)		
3)		

14) Available Capacity:

Current Open Capacity:

How much open capacity do you have at this time?

15) Union Affiliation:

Currently Unionized?

 Yes No

Check Yes or No. If yes, list Union Affiliation name, local and contract expiration date.

	Affiliation Name	Local	Contract Exp. Date
1)			
2)			

16) Certifications:

Check all that apply.

Certification	Yes / No	Date Certified	Expiration Date	Certification Council
ISO9001	<input type="checkbox"/> Yes <input type="checkbox"/> No			
TS16949	<input type="checkbox"/> Yes <input type="checkbox"/> No			
Minority Supplier	<input type="checkbox"/> Yes <input type="checkbox"/> No			
Other	<input type="checkbox"/> Yes <input type="checkbox"/> No			

17) Customer Awards:

Customer	Award(s)	Date(s) Received
1)		
2)		
3)		
4)		
5)		

18) Equipment:

Fill in the information for each commodity list in Question #2 of this survey.

Commodity Code	Machine Size (Range)	Machine Manufacturer(s)	No. of Machines
1)			
2)			
3)			
4)			
5)			
6)			

19) Tooling, Prototype & CAD/CAM:

Item	Yes / No	% In-House	Comment
Tooling	Design <input type="checkbox"/> Yes <input type="checkbox"/> No		
	Fabrication <input type="checkbox"/> Yes <input type="checkbox"/> No		
	Repair <input type="checkbox"/> Yes <input type="checkbox"/> No		
Prototype Capability	<input type="checkbox"/> Yes <input type="checkbox"/> No		
CAD / CAM System	<input type="checkbox"/> Yes <input type="checkbox"/> No		

20) Technology Statement:

Write a statement describing why your company is unique and what sets your company apart from the rest of the industry. Please include any outstanding features.

Denso Tennessee Commodity Codes

Commodity Description	Code	Commodity Description	Code
ABS	1460	LUBRICANT (SM)	1920
ACRYLIC	1410	MACHINED AND FABRICATED EQUIPMENT	3310
ADHESIVE (SM)	1950	MACHINED AND FABRICATED PARTS	3300
ALUMINUM EXTRUSION	1140	MACHINED PARTS	2015
ALUMINUM INGOT	1110	MACHINERY CALIBRATION	3320
ALUMINUM PRE-FINISHING	1530	MAGNET WIRE	1220
ALUMINUM THIN PLATE	1120	MAGNETS	2100
ALUMINUM WIRE	1130	MATERIAL HANDLING	3740
AUDIO VISUAL EQUIP.	3460	MECHANICAL CONTRACTORS	3810
BAR PROCESSING	1520	MECHANICAL SUB-ASSEMBLIES	2115
BATTERIES	2255	MEDICAL SUPPLIES	3540
BEARING & POWER TRANSMISSION EQUIPM	3710	METALLURGICAL SERVICES	3220
BEARINGS	2300	MILLWRIGHT CONTRACTORS	3820
BULBS	2105	MOLDING MATERIAL	1660
CALIBRATION AND REPAIRS	3010	MOTORS	2350
CAPACITORS	2200	MOVING COMPANIES	5002
CARBON BRUSHES	2000	NAMEPLATES AND LABELS	2310
CERAMIC MOLDED COMPONENTS	2135	NONFERROUS METALS	3200
CHEMICAL (SM)	1910	NYLON	1440
CHEMICALS	3900	OFFICE EQUIPMENT	3410
CHROME PLATING	3210	OFFICE FURNITURE	3420
CKD PARTS	5000	OFFICE SUPPLIES	3430
CLEANING CONTRACTORS	3830	PACKAGING	2315
COLD FORGING	2045	PAGERS, RADIOS & TELEPHONES	3450
COMPUTERS	3400	PAINT	1620
CONNECTORS	2205	PAINT (SM)	1930
CONSTRUCTION CONTRACTORS	3850	PAPER	1640
CONTRACTOR, FOOD SERVICES	3610	PBT	1450
CONTRACTOR, SECURITY	5001	PIPE, VALVES, AND FITTINGS	3130
CONTRACTOR, TEMP EMPLOYMENT SERVICE	5006	PLASTIC MOLDED COMPONENTS	2120
COPPER COIL	1210	PNEUMATICS	3110
COPPER SLITTING	1540	POINTERS	2125
COPPER TUBE	1230	POLECORE	2025
COPY MACHINES, ENGINEERING	5010	POLYCARBONATE	1420
COPY MACHINES, GENERAL	5007	POLYESTER	1470
CRYSTALS / RESONATORS	2260	POLYOXYMETHYLENE	1480
CUTTING TOOLS	3700	POLYPROPYLENE	1430
DENSO AMEX PURCHASED PARTS	2999	POWDERED METAL PARTS	2030
DENSO BARCELONA PURCHASED PARTS	2997	PRINTED CIRCUIT BOARDS	2230
DENSO CANADA PURCHASED PARTS	2996	PRINTING & PUBLICATIONS	3440
DENSO INDONESIA PARTS (HORNS)	2994	PROGRAMMABLE LOGIC CONTROLLERS	3020
DENSO SYMEX PURCHASED PARTS	2998	PULLEYS	2020
DIALS AND LENSES	2110	RELAYS	2250
DIAM PURCHASED PARTS	2995	RESISTORS	2240
DIE CASTINGS	2005	RUBBER & PLASTICS	3750
DIODES	2210	RUBBER PARTS	2320
ELECTRIC MOTORS	3000	RUGS & MATS	3510
ELECTRICAL CONTRACTORS	3800	SAFETY SUPPLIES	3520
ELECTRICAL SUPPLIES	3030	SEMINARS	3630
ELECTRO LUMINESCENT DISPLAYS	2050	SILICON	1680
ELECTRONIC SUB-ASSEMBLIES	2305	SOLDER (SM)	1940
ELECTRONICS	3050	SOLDER COIL	1320
ENVIRONMENT	3550	SOLDER INGOT	1330
EPOXY POWDER	1610	SOLDER TAPE	1310
FASTENERS (MRO)	3760	SPRINGS	3230
FASTENERS (PROD. PARTS)	2010	SPRINGS (PRODUCTION PARTS)	2325
FAX MACHINES	5011	STAINLESS STEEL	1030
FERROUS METALS	3240	STAMPING, NON-METAL	2130
FLEXIBLE PRINTED CIRCUITS	2215	STAMPINGS, METAL	2035
FOR ACCOUNTING USE ONLY!	9999	STEEL BAR	1010
GASES	3720	STEEL PLATE	1020
GENERAL (SM)	1960	STEEL PLATE SLITTING	1510
GENERAL ADMINISTRATION SERVICES	3600	SURFACE FINISHING	2040
GENERAL CONTRACTORS	3840	SWITCHES	2340
HEAT TREATMENT	2041	TAPE	1670
HVAC	3120	THERMISTORS	2261
HYDRAULICS	3100	THINNER	1630
IMPORT MATERIAL (SM)	1970	TINNED COPPER WIRE	1240
INDUCTORS	2335	TRANSISTORS	2235
INDUSTRIAL SUPPLIES	3770	TRAVEL AGENCIES	5005
INSTRUMENTATION	3040	UNIFORM RENTAL & PURCHASE	3620
INTEGRATED CIRCUITS	2220	VACUUM FLUORESCENT DISPLAYS	2245
INVERTORS	2345	VEHICLE LEASING COMPANIES	5003
JANITORIAL SUPPLIES	3500	VEHICLE MAINTENANCE	5004
LAB SUPPLIES	3530	WELDING SUPPLIES	3730
LIGHT EMITTING DIODES	2211	WIRE SUB ASSEMBLY	2116
LIQUID CRYSTAL DISPLAYS	2330		